<u>DAMAGES</u> (For breach of contract when parties cannot agree on terms of handling.)

EXAMPLE 1:	Market News	Reports are no	t available.		1
Invoice price (1,000 sacks @ \$6.20)			\$6,200.00		
Inspection			\$200.00		
Freight			<u>1,800.00</u>		
Value of produce delivered			\$8,200.00		
Less gross proc	eeds realized:				
		1			
<u>SALES</u>					
	<u>Quantity</u>	Price/Unit	<u>Total</u>	Date of Sale	Invoice #
	250	\$5.00	\$1,250.00	January 1, 2017	A - 1234
	90	\$4.75	\$427.50	January 2, 2017	A - 3456
	80	\$4.50	\$360.00	January 3, 2017	A - 2345
	500	\$4.25	\$2,125.00	January 3, 2017	A - 4567
	50	\$4.00	\$200.00	January 4, 2017	A - 5678
	20	\$2.00	\$40.00	January 5, 2017	A - 6789
	<u>10</u>	<u>\$0.00</u>	<u>\$00.00</u>	Shortage	
Total	1,000		\$4,402.50		
Damages:	\$8,200.00 - 5	\$4,402.50 = \$3,	797.50	(Laid-in cost less gro	oss proceeds.)
DUE SHIPPER:		$(10000 - 33,797.50 = \underline{2,402.50})$ (Invoice price less damages.)			